



**AIA**  
Pennsylvania

## Get to Know AIA Contract Documents

What Architects, Contractors, Engineers and Owners Need to Know

### REGISTER

June 17, 2019  
ABC Keystone  
135 Shellyland Road  
Manheim, PA 17545

**Offit | Kurman**<sup>®</sup>  
Attorneys At Law

Sponsored by [Offit Kurman](#)

- |                         |   |
|-------------------------|---|
| <b>8:00 – 8:30 am</b>   | <b>Arrival &amp; Breakfast</b>  |
| <b>8:30 – 9:30 am</b>   | <b>Selecting a Project Delivery Method AIA Families of Documents &amp; Contract Selection</b><br>Presented by Anthony Potter & Franklin Miller <ol style="list-style-type: none"><li>I. Design Bid Build</li><li>II. Construction Manager<ol style="list-style-type: none"><li>a. At Risk</li><li>b. Advisor</li></ol></li><li>III. Design-Build</li><li>IV. Integrated Project Delivery Method</li></ol> |
| <b>9:30 – 9:45 am</b>   | <b>Break</b>  |
| <b>9:45 – 10:45 am</b>  | <b>Allocation of Roles, Responsibilities and Risk</b><br>Presented by Wojciech ‘Voytek’ Jackowski <ol style="list-style-type: none"><li>I. Overview of the AIA Contract Documents</li><li>II. Standard Forms versus Project Specific Agreements</li><li>III. Understanding types of construction contracts:</li><li>IV. Contract negotiation and drafting</li></ol>                                       |
| <b>10:45 – 12:00 pm</b> | <b>Design – Owner– Architect Agreement: Selection &amp; Negotiation of Key Issues &amp; Architect – Engineering Consultant Agreement</b><br>Presented by Robert Herrmann <ul style="list-style-type: none"><li>• B101 - 2017 Standard Form of Agreement Between Owner and Architect</li><li>• C401 - 2017 Standard Form of Agreement Between Architect and Consultant</li></ul>                           |
| <b>12:00 – 1:00 pm</b>  | <b>Lunch</b>  |

**1:00 – 2:00 pm**

**Owner – Contractor Agreement – Negotiation of Key Terms**

Presented by Kevin Watson

- A101-2017 Standard Form of Agreement Between Owner and Contractor (Stipulated Sum)
- A102-2017 Standard Form of Agreement Between Owner and Contractor (Cost Plus Fee with GMP)
- A133-2009 Standard Form of Agreement Between Owner and Construction Manager Where Construction Manager is also Constructor

**2:00 – 3:00 pm**

**General Conditions -- A201 - 2017**

Presented by Josh Quinter

- I. Overview of new updates to AIA documents
- II. General provisions
- III. Project participants: owner, contractor, architect, engineer, subcontractors
- IV. Changes in the work
- V. Time, payments and completion
- VI. Protection of persons and property, insurance and bonds
- VII. Defects in and correction of work
- VIII. Miscellaneous provisions
- IX. Termination, suspension

**3:00 – 3:15 pm**

**Break**

**3:15 – 4:00 pm**

**Contractor Subcontractor**

Presented by Karin Corbett

- A401 - 2017 Standard Form of Agreement Between Contractor and Subcontractor

**4:00 – 5:00 pm**

**Claims & Disputes: A Case Study**

Steve Swarney, AIA PA Executive Director, M.C. Panelist Quinter, Potter, Hermann

**5:00 pm – 6:00 pm**

**Happy Hour**

Wine, beer, and cheese courtesy of [Offit Kurman](#)