Get to Know AIA Contract Documents
What Architects, Contractors, Engineers and Owners Need to Know

REGISTER
June 17, 2019
ABC Keystone
135 Shellyland Road
Manheim, PA 17545

8:00 – 8:30 am  Arrival & Breakfast

9:30 – 9:45 am  Break

10:45 – 12:00 pm  Design – Owner – Architect Agreement: Selection & Negotiation of Key Issues
&A135 Shellyland Road
Manheim, PA 17545

presentation is not possible.

AIA Pennsylvania

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Contract Selection
Presented by Anthony Potter & Franklin Miller
I.  Design Bid Build
II.  Construction Manager
   a.  At Risk
   b.  Advisor
III.  Design-Build
IV.  Integrated Project Delivery Method

9:30 – 9:45 am  Break

9:45 – 10:45 am  Allocation of Roles, Responsibilities and Risk
Presented by Wojciech ‘Voytek’ Jackowski
I.  Overview of the AIA Contract Documents
II.  Standard Forms versus Project Specific Agreements
III.  Understanding types of construction contracts:
   a.  Contract negotiation and drafting

12:00 – 1:00 pm  Lunch

Sponsored by Offit Kurman

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& Architect – Engineering Consultant Agreement
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   b.  C401 – 2017 Standard Form of Agreement Between Architect and Consultant

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1:00 – 2:00 pm **Owner – Contractor Agreement – Negotiation of Key Terms**  
Presented by Kevin Watson

- A101-2017 Standard Form of Agreement Between Owner and Contractor (Stipulated Sum)
- A102-2017 Standard Form of Agreement Between Owner and Contractor (Cost Plus Fee with GMP)
- A133-2009 Standard Form of Agreement Between Owner and Construction Manager Where Construction Manager is also Constructor

2:00 – 3:00 pm **General Conditions -- A201 - 2017**  
Presented by Josh Quinter

I. Overview of new updates to AIA documents
II. General provisions
III. Project participants: owner, contractor, architect, engineer, subcontractors
IV. Changes in the work
V. Time, payments and completion
VI. Protection of persons and property, insurance and bonds
VII. Defects in and correction of work
VIII. Miscellaneous provisions
IX. Termination, suspension

3:00 – 3:15 pm **Break**

3:15 – 4:00 pm **Contractor Subcontractor**  
Presented by Karin Corbett

- A401 - 2017 Standard Form of Agreement Between Contractor and Subcontractor

4:00 – 5:00 pm **Claims & Disputes: A Case Study**  
Steve Swarney, AIA PA Executive Director, M.C. Panelist Quinter, Potter, Hermann

5:00 pm – 6:00 pm **Happy Hour**  
Wine, beer, and cheese courtesy of Offit Kurman