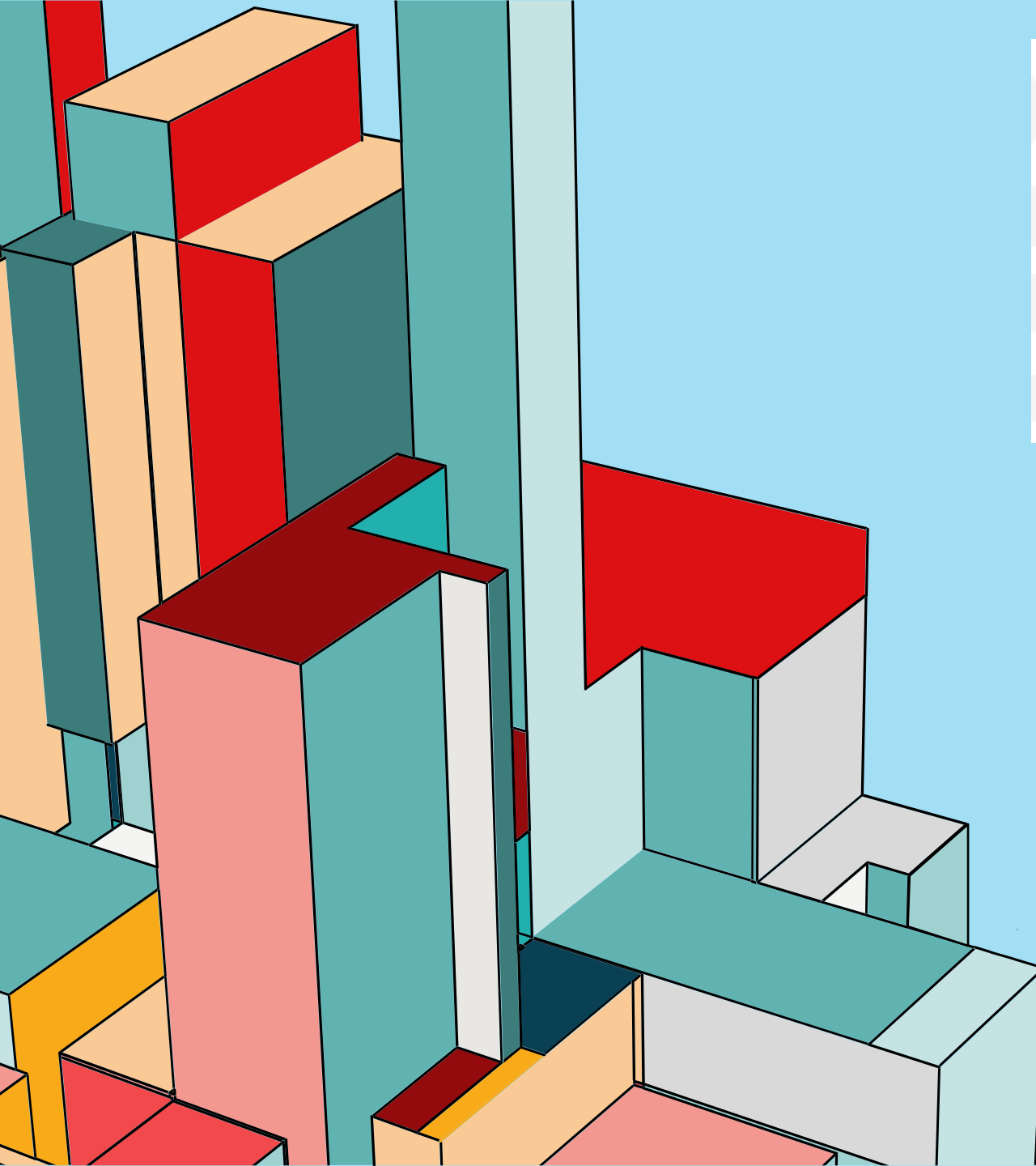




AIA SFxPA

2nd-on-2nd SMALL FIRM FORUM

OCTOBER 2025 CALL SUMMARY

10.21.2025 Presentation/Discussion

Facilitated by:

Lee Calisti, AIA | lee@leecalisti.com

Ian Smith, AIA | ian.smith@is-dg.com

Kevin Malawski, AIA | kevin@karbonarchitects.com

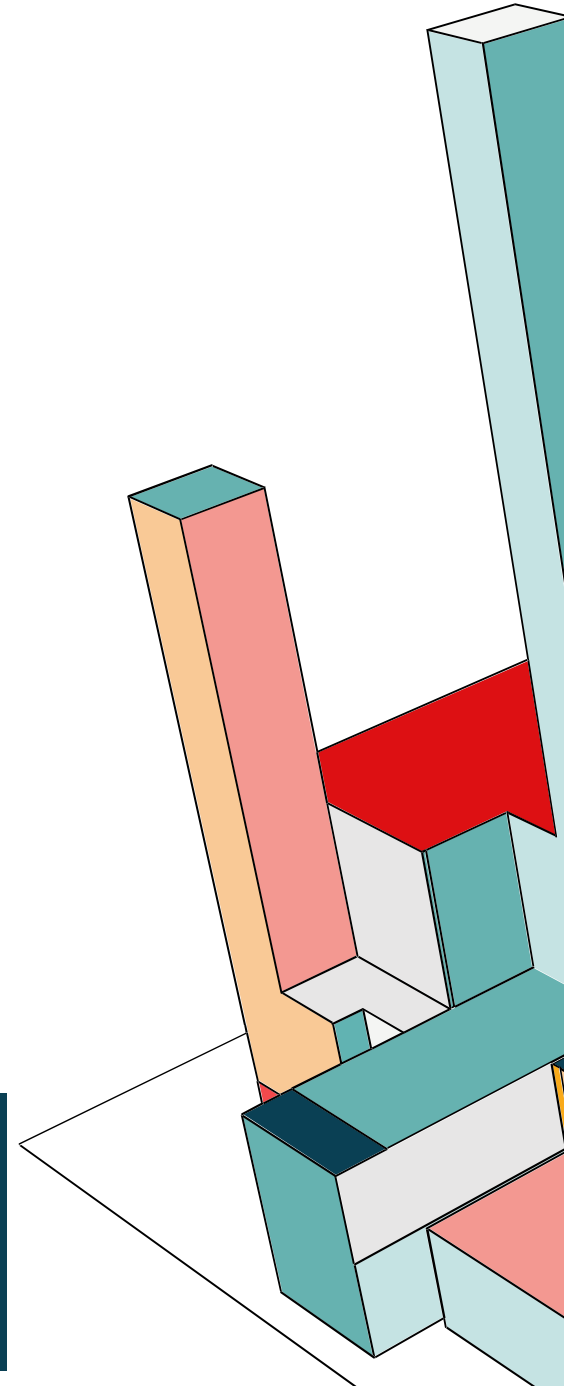
KEY TAKEAWAYS – BUSINESS DEVELOPMENT: PRACTICAL STRATEGIES + AUTOMATED SOLUTIONS

- ✓ [Link to the event recording](#) | Passcode: DC!!+1A3
- ✓ [Link to Business Development Monthly Checklist](#)
- ✓ [Link to the 25 Images Generated](#)
- ✓ [AI Prompts for Architects](#)
- ✓ [Building Code and Zoning analysis sample documents](#)

Upcoming Small Firm Forums :

SAVE THE DATE:

December 9th | How I Architected This – Chapter 3 | [Learn more](#) and let us know if you would like to share a project.



CONNECT WITH AIA PENNSYLVANIA SMALL FIRM FORUM

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Our website:
<https://aiapa.org/committee/small-firm-exchange/>

Get on our mailing list:
Email Susan Frear
sfrear@aiapa.org

REGISTER FOR DECEMBER'S FORUM

